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433 West Van Buren Street, Suite 450 Chicago, IL 60607

cmap.illinois.gov | 312-454-0400



Memorandum

To: Erin Aleman

From: CMAP staff

Date: June 16, 2023

Subject: Fare levels

Executive summary

- The service boards, in coordination with the RTA, should plan for regular, ongoing fare increases to keep a vital source of operating revenue from eroding over time.
- Over the past two decades, the service boards have irregularly increased fares to solve small-scale budget gaps, typically after keeping them stable for several years. This cadence has sometimes led to periodic disruptive and larger fare increases that most affect riders with limited incomes.
- CMAP recommends that the state require the service boards, in coordination with the RTA, to implement an Automatic Fare Inflator that recalculates fares at least every 4 years based on an inflation index (e.g., the Consumer Price Index).

The problem: Fares make up a large share of operating revenues, but do not automatically keep pace with increased costs

Before COVID-19, the regional transit system recovered a relatively high share of operating costs through passenger fares when compared to U.S. peers. In 2019, the Chicago Transit Authority (CTA) and Metra both recouped 41% and 47%, respectively, of their annual operating

expenses from fares – placing them in the top 10 transit agencies in the country in terms of farebox recovery.¹

This high level of fare revenue allowed the region to provide more service than it otherwise would have been able to with existing levels of public funding support. But this structural reliance on fares also means that if fare revenue declines, there is no public funding available to make up the gap. Furthermore, over the past two decades, the service boards have not increased fares at regular intervals. Instead, fares have only increased to solve small-scale budget gaps, typically after remaining stable for several years. These small-scale budget gaps have largely been driven by changes in public funding and system-generated revenues due to ridership changes, as well as increasing operating costs.²

Regional context

Before COVID-19, average regional transit fare levels increased at or above the consumer price inflation rate.

CTA, Metra, and Pace have regularly employed fare increases to address anticipated annual budget gaps over the last two decades. As outlined in **Appendix 1. Pre-COVID fare policy shifts**, these fare increases have typically been driven by changes in public funding and operating costs – requiring them to increase fares to make up for the shortfall while implementing efficiencies and cost-cutting measures to further reduce any budgetary shortfalls not covered by increased fares.

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¹ Garett Shrode, "Looking to the Horizon: How Agencies Are Anticipating the Mass Transit Fiscal Cliff," *Eno Center for Transportation*, November 4, 2022, https://www.enotrans.org/article/looking-to-the-horizon-how-agencies-are-anticipating-the-mass-transit-fiscal-cliff/

² The shifts in state funding are primarily due to the variability in sales tax receipts year-over-year while increases in operating costs are largely driven by macroeconomic effects on the cost of labor as well as fuel, electricity, materials, and other goods required to operate transit service. Additionally, the agencies must maintain a farebox recovery ratio of 50% as required by the Regional Transportation Authority Act. When operating costs increase, there is increased pressure on them to ensure that the fares being collected are sufficient to meet the requirement.

Change in average fares and inflation, relative to 2007 Consumer Price Index (CPI) Employment Cost Index (ECI) CTAMetraPace 100% 80% 60% 40% 20% 2007 '08 '09 '10 '11 '12 '13 '14 '15 '16 '17 '18 '19 '20 '21 2022

Figure 1. Average fares have generally kept pace with or exceeded inflation over time.

Note: 2022 figures are unaudited. Source: RTA Budget Documents 2007 - 2022, U.S. Bureau of Labor Statistics

As shown in **Figure 1** above, these fare increases have kept pace with and in most cases exceeded the annual rate of consumer price inflation and employment costs.³ However, as the cost of labor, materials, and energy continue to rise faster than before the pandemic, operating expenses will continue to grow faster at a time when the agencies face an unprecedented fiscal cliff. It would be financially prudent to ensure that one of the most important funding streams for our region's transit continues to maintain its long-term purchasing power.

This cadence in fare increases has led to cyclical disparities between operating costs and fare revenues – where a fare increase is first adopted to meet a budget shortfall, then no further increases are pursued while costs continue to rise and are compounded by inflation, resulting in a budget gap a few years down the line once again. As fares gradually erode, transit service providers are also pressured to reduce costs – pressure which can lead service providers to reduce the amount of service they provide.

Establishing a predictable and inflation-protected policy on fare increases would better align the system's revenues with its operating costs. It would also provide riders with more predictable changes in fares over time – avoiding periodic large increases that can be particularly disruptive for riders with limited incomes.

³ While **Figure 1** shows the impact on average fares, these fare policy changes have involved a combination of periodic changes to base fares, daily passes, monthly passes, and reduced fare rates. **Appendix 1. Pre-COVID fare policy shifts** details how the periodic adjustments to fare policies have, at times, led to significant one-time increases, responding to a multi-year erosion in fare revenues. For example, Pace did not raise fares from 2001 to 2009, prompting the large jump in average rates from 2008 to 2009.

Planned fare increase schedules are not new to our region. Metra proposed a 10-year fare increase plan in its 2015 Program and Budget Book to provide for projected operating cost increases, as well as some capital projects. The schedule was proposed after Metra's 2012 fare hike was adopted – a 25% increase. During this time, Metra's Board adopted principles on fare policy that included "consider[ing] regular fare adjustments that ensure a balanced budget, keep pace with inflation and avoid significant, infrequent fare increases".

Service boards have decreased fares to attract riders in the wake of COVID-19

Throughout the pandemic, the service boards have introduced new fare products to adjust to evolving travel patterns and preferences by making transit service more affordable and regionally integrated. Remote and hybrid work, plus an increase in off-peak, non-work trips, required the service boards to adjust fare products that allowed greater flexibility while supporting essential workers who continued to travel across the region. These products include lower multi-day and monthly pass rates for all three service boards, a system wide "Regional Connect Pass" for monthly pass holders, and the elimination of most transfer charges within and between CTA and Pace services.

CTA, Metra, and Pace have committed to continue to offer these affordable, flexible, and integrated fare products through 2023, while keeping base fares at existing levels. With these fare changes, however, the average fare per trip for regional transit riders has declined in both nominal and inflation-adjusted dollars. This is especially notable on the CTA: from 2021 to 2022, average CTA fares fell by 4%, while inflation over the same period was more than 8%.⁵

As costs continue to grow and with the pending depletion of federal operating funding support, the region's transit providers will once again face the challenge of maintaining enough fare revenue to support system operations. CMAP, RTA, and the service boards have each emphasized the importance of making additional investments in the region's transit network. But so long as fares make up a significant portion of transit operating revenues, their ongoing erosion by inflation will pose challenges to the system's long-term financial sustainability.

Peer agencies are considering increasing fares to (partially) address their upcoming fiscal cliffs

Portland's Tri-Met is considering its first fare increase since 2013

The Tri-County Metropolitan Transportation District of Oregon (Tri-Met) is currently weighing a 30-cent fare increase in adult base fares starting in January 2024.⁶ The proposed increase

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⁴ Metra. "Program & Budget Book, 2015," 2014. https://metra.com/sites/default/files/assets/about-metra/budget booklet 2015.pdf.

⁵ Despite reductions in some fare product prices, the average fares for Pace and Metra did increase from 2021 to 2022, likely due to a shift in usage of pass products, single-ride tickets, and full-fare vs. reduced fare tickets as a share of overall ridership. ⁶ Jayati Ramakrishnan. "TriMet Weighs 30-Cent Fare Increase in 2024," *Oregon Live*, November 10, 2022. https://www.oregonlive.com/commuting/2022/11/trimet-weighs-30-cent-fare-increase-in-2024.html.

would be the first in a decade and is expected to bring in between \$5.1 and \$6.2 million per year. Currently, of the agency's \$697 million 2023 operating revenue, \$62.4 million is expected to come from passenger fares (9% of total revenues). In its press release announcing the potential increase, the agency demonstrated pricing of its adult base fare relative to other public services in Portland over the past decade.

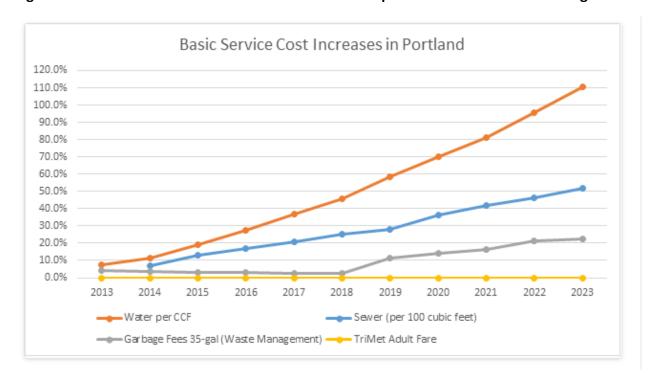


Figure 2. TriMet fares have remained fixed while other public service user costs have grown⁷

Los Angeles' Metro adopted an automatic fare inflator

The Los Angeles County Metropolitan Transportation Authority (Metro) Board adopted a range of fare policy reforms in December 2022.8 The reforms include a proposal to automatically recalculate the agency's base fares every four years, based on the Consumer Price Index (CPI). To avoid significant disruptions to cash payments, the automatic fare inflator would round any increase to the nearest \$0.25. The agency also restructured their fare collection system from day/week/month passes to a fare capped system, with a \$5 daily cap and \$18 weekly cap. To mitigate the effects of the increase on riders with limited incomes, the system's low-income fare subsidy program will provide 30 free rides each month, up from the existing 20 free rides.

⁷ Altstadt, Roberta. "TriMet Launches Public Engagement for Possible January 2024 Fare Increase," *TriMet News*, December 8, 2022. https://news.trimet.org/2022/12/trimet-launches-public-engagement-for-possible-january-2024-fare-increase/.

⁸ LA Metro, "Attachment B: Proposed Fare Restructuring – Fare Capping and Fare Policy Changes" October 18, 2022. https://metro.legistar.com/LegislationDetail.aspx?ID=5945984&GUID=1468C89E-1698-4A95-A381-33DE498E2D5E.

New York City's MTA is returning to regular fare increases post-COVID

New York's Metropolitan Transportation Authority (MTA) is pursuing a 5.5% increase to its base fare in June of this year to partially close a \$600 million budget deficit in the agency's 2023 operating budget. The budget also proposes an additional increase of the base fare in 2025, though future Board approval will be required for implementation. The increases would be the first since 2019, when the cost for 7- and 30-day unlimited passes increased slightly, with base fares kept steady, to avoid service cuts. 10

The MTA has had a policy of raising fares by 4% every two years to keep them aligned with inflation.¹¹ The agency put off a planned hike in 2021 to lure riders back to the system from pandemic lows – but budget negotiations with the state to address the agency's impending budget deficits led to an array of funding solutions, making the return to regularly scheduled fare increases inevitable.

London's TfL is increasing fares to remain eligible for funding assistance from the national government

The pandemic's effects also continue to impact transit agencies outside of the United States. London's Transport for London (TfL) recently increased fares across all its fare products and services at an average of 5.9%. Fares were held steady between 2016 and 2021 at the direction of the Mayor of London, Sadiq Khan, whose intention was to save Londoners money and encourage transit use. However, like U.S. transit agencies, TfL received an influx of funds from the national government to ensure service could continue throughout the pandemic. The national government has allowed TfL to continue to receive these funds, but only after it required TfL to increase fares at the same rate as national rail fares (also set by the national government). Same rate as national rail fares (also set by the national government).

Recommendation: Plan for ongoing fare increases to keep pace with inflation using an Automatic Fare Inflator

With the regional transit system facing a fiscal cliff, it is critical for fare revenues, as one of the largest sources of transit operating revenues in the region, to retain its purchasing power long-term. The RTA and service boards will continue to tweak pass and fare structures to attract new

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⁹ MTA. "MTA 2023 Adopted Budget - February Financial Plan 2023-2026," February 2023. https://new.mta.info/document/106026.

¹⁰ Amy Plitt and Caroline Spivack. "MTA Fare Hike Goes into Effect on Easter Sunday," *Curbed*, April 19, 2019. https://ny.curbed.com/2019/2/25/18239588/mta-fare-hikes-subway-increase-takes-effect-easter-sunday.

¹¹ Ana Ley. "NYC Subway Fare Could Reach Over \$3 As Officials Battle Pandemic Losses," *New York Times*, December 11, 2022. https://www.nytimes.com/2022/12/11/nyregion/new-york-subway-fare-mta.html.

¹² BBC News. "Higher Fares across All London Transport Take Effect," *BBC News*, March 5, 2023. https://www.bbc.com/news/uk-england-london-64836801.

¹³ Mayor of London. "MD3083 March 2023 Fare Changes" January 26, 2023. https://www.london.gov.uk/md3083-march-2023-fare-changes.

and lapsed riders to the system. However, any reforms or structural changes should still provide the system with inflation-protected fare revenues. Indexing fares to the CPI can help ensure that, at a minimum, the service boards' system-generated revenues are able to keep up with rising operating costs, such as maintenance, materials, and labor expenses.

The goal should be consistent for all the RTA agencies: fare revenues should, at a minimum, align with growth in the CPI in the long-term. To implement this goal, CMAP recommends that the state require the service boards, in coordination with the RTA, to consider an Automatic Fare Inflator (AFI). An AFI will require the agencies to recalculate fares and passes at least every 4 years based on the rate of inflation (CPI). For the ease of cash payment collections, the agencies could round the increase to the nearest \$0.25.

CMAP estimates that if the system's average fares were to have aligned with inflation since 2019 (resetting to pre-COVID average fares), this would yield roughly \$200 million in additional annual fare revenue in 2026. If average fares were to align with inflation from 2022 onwards (locking in the reduction of average fares due to pandemic-induced fare changes noted in **Appendix 2. Post-COVID fare policy shifts**), the RTA service boards would yield \$50 million in additional annual revenue by 2026. It is critical to note that neither of these amounts would be nearly sufficient to closer the overall funding gap. However, such an approach could serve as part of a broader funding solution.

If in 2026, average fare levels	The impact on the funding shortfall in 2026 will be ¹
Remain unchanged from the RTA's 10-year financial plan forecast	\$0
Keep up with inflation from 2022 onwards (locking in COVID average fare reductions) ²	~\$50M (DRAFT ANALYSIS – TO BE REFINED)
Kept up with inflation from 2019 onwards (resetting to pre-COVID average fares) ³	~\$200M (DRAFT ANALYSIS – TO BE REFINED)

- 1. Using the RTA's Transit is the Answer 10-Year Financial Plan ridership and revenue projections
- 2. Relies on International Monetary Fund (IMF) annual inflation projections, 2022 2026
- 3. Actual and IMF projected annual inflation rates, 2019 2026

Increasing fares can have negative impacts on ridership, particularly for low-income riders who would be impacted the most when factoring in their purchasing power. To mitigate these effects, the region can leverage the following policies:

- <u>Implement income-based fare subsidies:</u> Consider implementing fare subsidies or discounts for low-income riders. CMAP is currently developing a research memo for more information on potential fare subsidy program options for the region.
- Move towards a fare capping structure: Fare capping allows users to "buy into" a weekly
 or monthly transit pass without the expensive upfront cost. Riders would pay the base

fare of a trip which would count towards the "cap". Once riders have reached the cap, they are able to ride transit for free until the end of the week or month, depending on the program.

Evaluation

Policy

Category	Rating	Rationale
Mobility	Medium	Increasing fares too significantly may lead to decreased ridership as riders re-evaluate transportation costs with other modes. However, keeping fares on pace with inflation should have a relatively modest impact on overall transit ridership, and the revenue such fares generate will allow the transit service providers to continue to provide service that makes such trips possible.
Equity	Low	Vulnerable regional travelers, particularly those with low-income, would be negatively impacted by an increase in fares.
Financial sustainability	High	Estimated revenue in 2026: ~\$50-200 million, growing thereafter as inflation adjustments continue (note that analyses are draft and still subject to refinement)
Environmental sustainability	Medium	As with "mobility" impacts, there is a tradeoff between the provision of transit services and the possible negative impacts on transit ridership and overall transit mode share.
Economic growth	Medium	As with "mobility" impacts, there is a tradeoff between the provision of transit services and the possible negative impacts on transit ridership and overall transit mode share.
Regional benefit	Regional	Ongoing and consistent approaches to fare increases would provide a regional benefit and ensure that all regional travelers are "bought in" to the importance of transit. It would also reduce the financial strain of the region's transit agencies in 2026 and beyond

Process

Category	Rating	Rationale
Administrative	High	Fare policy changes are already within the transit agencies'
feasibility		purview. The agencies have also historically maintained
		average fare level growth at or above the rate of inflation.
Political feasibility	Medium	Fare increases are sometimes politically difficult as riders are
		accustomed to a particular fare price for existing service. If
		implemented alongside mitigatory program listed above, and

Category	Rating	Rationale
		potentially other service-related changes, fare increases may be more politically palatable.
Timing	Near-term	Implementation can be complete by end of 2025 with sufficient time for public input.
State span of control		Current statute provides the transit service boards with the ability to set their own fare policies. However, the state has the power to amend these authorities or to influence fare policy through other mechanisms (e.g., statutory metrics like the farebox recovery ratio requirement).

Implementation steps

State legislative action

The Illinois General Assembly should amend the Regional Transportation Authority Act to require the RTA, in coordination with the service boards, to consider an Automatic Fare Inflator to ensure that fare revenues maintain their purchasing power long-term.

Regional action

The RTA, CTA, Metra, and Pace will recalculate base fares, and potentially any pass product pricing, every 4 years based on the rate of inflation. Any changes to fare pricing policy should allow sufficient time for public input and participation.

Other challenges

Fare reforms should be pursued in tandem with other system improvements

Reforming fare pricing in the region should be a process done in parallel with other system improvements to mitigate possible negative impacts to mobility, equity, and environmental sustainability. While the impacts of routine inflation adjustments should be modest, greater increases without significant improvements to the existing service could lead some riders to choose other modes of travel, increasing the risk of the "decreased ridership -> decreased revenue" spiral. If riders see improvements to the system while being asked to pay more to ride, it can provide a sense that their return on investment is worthwhile.

Appendix 1. Pre-COVID fare policy shifts

Table 1. History of fare increases in northeastern Illinois since 2000

Year	Agency	\$ / % Base Fare Increase*	Justification for increase
2000	Pace	\$0.10 / 9%	Required to meet the RTA's farebox recovery ratio of 40%. 14
2001	Pace	\$0.25 / 20%	Increased diesel and natural gas costs. 15
2002	Metra	\$0.10 / 5%	Increased expenses including health
			insurance, taxes, and diesel fuel. 16
2004	CTA	\$0.25 / 6%	Decrease in sales tax and farebox revenues
			and increased labor, benefit, and material
			costs. ¹⁷ First fare increase since 1991.
			Applied to cash fares only.
2006	Metra	\$0.10 / 5%	Increased security (unfunded homeland
			security mandates) and fuel costs. 18
2006	CTA	\$0.25 / 14.3%	Spiking fuel prices and need to address a \$90
			million shortfall, of which \$17 million would
			be generated from the increase. ¹⁹ Applied to
			cash and rail Transit Card fares only.
2008	Metra	\$0.20 / 10%	Increasing cost growth that outpaced
			revenues, the agency diverted \$134 million
			from capital funds to cover operating
			expenses in 2005, 2006, and 2007. ²⁰
2009	CTA	\$0.25 / 12.3% (Chicago Card	Increased cost of fuel and other materials,
		rail fares increased by \$0.50)	maintenance on trains and buses, and lower
			collections on the Real Estate Transfer tax
			(RETT). Decrease in public funding revenues
			due to recession. ²¹
2009	Pace	\$0.25 / 16%	Rising costs, particularly fuel, inflation, and
			no fare increase since 2001. ²²

¹⁴ Jon Hilkevitch. "As Pace's Fares Go Up, Its Number of Bus Routes Go Down," *Chicago Tribune*, January 10, 2000. https://www.chicagotribune.com/news/ct-xpm-2000-01-10-0001100119-story.html.

¹⁵ "Pace Fare Rising to \$1.50, but Riders Who Transfer to CTA Not Affected," *Chicago Tribune*, March 8, 2001. https://www.chicagotribune.com/news/ct-xpm-2001-03-08-0103080369-story.html.

¹⁶ Metra, "Creating Capacity for Growth: Final 2002 Program and Budget," November 2001. https://rtams.org/sites/default/files/metra-budget-2002.pdf

¹⁷ Chicago Transit Authority, "Designing for the Future of Public Transit: Final 2004 Budget Summary," 2003. https://www.transitchicago.com/assets/1/6/2004sum.pdf

¹⁸ Metra, "2006 Metra Program and Budget," 2005. https://rtams.org/sites/default/files/metra-budget-2006.pdf

¹⁹ Chicago Transit Authority, "Steering a positive course for transit: President's 2006 Budget Recommendations," 2005. https://www.transitchicago.com/assets/1/6/2006sum.pdf

²⁰ Metra, "Preliminary 2008 Metra Program and Budget," 2007. https://rtams.org/sites/default/files/metra-budget-2008.pdf

²¹ Chicago Transit Authority, "Smart Spending: Steering Through the Economic Slow Down: President's 2009 Budget Recommendations," 2008. https://www.transitchicago.com/assets/1/6/2009sum.pdf

²² Pace, "Suburban Service Budget and Regional ADA Paratransit Budget: 2009 Operating and Capital Program," November 2008. https://rtams.org/sites/default/files/pace-budget-2009.pdf

Year	Agency	\$ / % Base Fare Increase*	Justification for increase
2010	Metra	\$0.15 / 6%	Flat sales tax revenues relative to projections
			due to the recession, health insurance
			costs. ²³ Monthly and ten-ride passes did not
			increase.
2012	Metra	\$0.50 / 25.1%	Flat sales tax revenues relative to projections
			due to recession. Metra continued to transfer
			capital funding to cover operations since
			2008, with \$60 million diverted in 2011. ²⁴
2015	Metra	\$0.50 / 10.8%	Increased labor and health care costs,
			maintaining aging equipment and Positive
			Train Control safety system mandates. ²⁵
2016	Metra	\$0.25 / 2%	Increase in labor, benefits, rents, and
			material costs. ²⁶
2016	Pace	\$0.25 / 14%	Cash fare would align with Tollway, CTA, and
			others who charge higher rates for cash to
			offset associated costs. Applied to cash fares
			only. ²⁷
2017	Metra	\$0.25 / 5.8%	This fare increase was implemented to help
			fund Metra's capital budget. Metra
			anticipated enough new sales tax revenue to
			fully cover operating expenses. ²⁸
2018	CTA, Metra,	Metra – \$0.25 / 7%	Significant drop in state funding and falling
	and Pace	CTA – \$0.25 / 11% (rail)	ridership due to external factors like lower
		12.5% (bus)	gas prices ²⁹
		Pace - \$0.25 / 12.5%	

^{*}Metra's absolute dollar increases are reported for one-way tickets from Zone A to B, actual fare increase may vary by zone and fare product type.

^{*}Percent increases are either averages across all fare products as reported by each service board or base oneway fare product changes002E

²³ Metra, "2010 Program & Budget Book," 2009. https://rtams.org/sites/default/files/metra-budget-2010.pdf

²⁴ Metra, "2012 Proposed Program & Budget Book," October 2011. https://rtams.org/sites/default/files/metra-budget-2012.pdf

²⁵ Metra. "Program & Budget Book, 2015," 2014. https://metra.com/sites/default/files/assets/about-metra/budget booklet 2015.pdf.

²⁶ Metra, "2016 Program and Budget Book," November 11, 2015. https://rtams.org/sites/default/files/metra-budget-2016.pdf

²⁷ Pace, "2016 Suburban Service Budget and Regional ADA Paratransit Budget: 2016 Operating and Capital Program," November 2015. https://rtams.org/sites/default/files/pace-budget-2016.pdf

²⁸ Metra, "2017 Operating and Capital Program and Budget," 2016.

https://metra.com/sites/default/files/assets/online brochure 8.5x11 budgetbook 2017 final.pdf

²⁹ Regional Transportation Authority, "2018 Operating Budget Two-Year Financial Plan and Five-Year Capital Program," March 2018. https://www.rtachicago.org/uploads/files/general/Drupal-

 $Old/documents/business and finance/operating budget/2018 GFOA_BudgetBook.pdf$

Appendix 2. Post-COVID fare policy shifts

Regional Connect Pass

Introduced in summer of 2022, Metra monthly pass holders can now add-on a \$30 pass that would provide unlimited rides on the CTA and Pace with no day or time restriction. This pass replaced two passes previously available for Metra customers (Link-up Pass, PlusBus Pass).

Metra Super Saver Pass and reduced daily passes

Introduced in summer of 2022, the Super Saver Pass provides a full month of unlimited rides on any line, from any zones, at any time for \$100. Metra Electric and Rock Island line riders pay only \$70 as part of the Fair Transit South Cook Pilot. The agency also reduced daily pass rates to \$6 for zone- and line-based travel and \$10 for any zone and Metra line.

Fair Transit South Cook Pilot

An initiative funded by Cook County that reduces fares on the Metra Electric and Rock Island lines by half through 2023. The lines were targeted for the pilot after a study found that residents in southern Cook County can spend up to half of their income on transportation.

CTA and Pace Integrated Unlimited Pass

Introduced in February 2023, all new purchased passes, including unlimited ride passes, will be accepted on both CTA and Pace Suburban Bus systems. Previously, only 7-day and 30-day passes were accepted on both systems.

Reduced Fares and Free Transfers on CTA and Pace

Since 2021, the CTA and Pace reduced the cost of unlimited ride passes and eliminated all or most of transfer fees between bus and rail.